



## **NORTH CAROLINA ADULT SOCCER ASSOCIATION**

### **BOARD MEETING**

#### **MINUTES**

**January 10, 2022**

Call to Order: 7:10pm

**Roll Call:** Sam Cohen, Donna Langdon, Bob Kepner, Charles Gomes, Paul James, Alex Vidaurri, Mike Unwin, Jeremy Mikell, Matt Friedman, Laura Collins, Darius Ejlali

**Not Present:** Vance Carlisle, Laura Collins, Emmanuel Sarkorh

#### **Quorum determination**

#### **Officer & Staff Reports**

- President – Thank you all for being here, our last meeting with the 2021 Board of Directors. Please be sure to block the time for the Annual General Meeting January 22, 2022. As we all are aware, the COVID Omicron is everywhere, please be careful and safe as we get ready for our AGM and the spring season. Tonight, we will be reviewing Award nominations and discussing the proposed budget amendment. Thank you to everyone, it has been a really great year.
- Executive Director – After Carolinas Cup, the focus has been summarizing the tournament financially and operationally, wrapping up finances for 2021, preparing for the AGM and ensuring our league's insurance coverage is properly in place.
- Vice-President – 2022 registration numbers are coming in nicely. Working on the 2022 AGM/Workshops and Registration, all will be discussed later in the agenda.
- Treasurer's Report – NCASA had a very positive year, wrapping up 2021 finances with a \$95,000 plus net. Tournament income and expenses are listed on the second page. Celebrate the Tatas, after covering operation costs and donating \$30,000, the tournament was left with a \$3,300 net. The Carolinas Cup also had a positive net. Review of the Balance sheet P&L statement reflects the growth of 2021.

#### **Approval of Minutes**

- Minutes for the December 13, 2021, meeting were approved unanimously as amended to include Charlotte Independence Soccer Club as the third new league to NCASA in 2021.

## **Growth Initiative**

- Registration Report – Registration numbers for 2021 have topped 10,074. This number is a combination of regular player registration and Tournament Only registrations.
- First-Year-League Updates: The three new leagues in NCASA enjoyed a successful first year. NCASA is looking forward to approaching more new leagues in 2022.
- New League Update – 2022 potential include a group from Fayetteville, NC; High Country in Boone, NC; La Liga de Coats in Angier, NC; and still want to work with AC Sandhills in Sanford, NC.

## **Competitions**

- Carolinas Cup – The actuals and tournament summary has been submitted to the board. NC Fusion has sent the first draft contract to be reviewed.
- Celebrate the Tatas – Looking forward to 2022 already.

## **Organizing Committees**

- AGM Committee – held in discussions
- Election Committee – held in discussions
- Awards Committee – held in discussions
- D&A – Have scheduled the last two hearing for 2021

**Board Q&A (10 Minutes)** – none

**Old Business** – none

## **New Business (motions) – 2022 NCASA Budget**

Whereas, the NCASA Council is required to approve the NCASA budget each year,  
Whereas, at its meeting on December 13, 2021, the NCASA Board approved a budget for calendar year 2022 to be presented to the Council for approval at the NCASA Annual General Meeting on January 22, 2022, and

Whereas, additional review of the approved budget indicated that an additional \$800 should have been included in the Tournaments – National Cup (Region 3) line item because the 2021 Carolinas Cup crowned two Amateur champions (rather than one champion and one finalist) who are eligible to participate in the Region 3 Championships,

Be it resolved that the NCASA Board proposes that the following friendly amendment to the 2022 NCASA Budget be proposed prior to the Council voting to approve the budget at the NCASA Annual General Meeting:

Strike the following language:

Tournaments

Carolinas Cup	\$	37,500	
Celebrate the Ta Ta's	\$	4,500	
National Cup (Region 3)	\$	7,200	(8)
National Cup R3 Referee Subsidy	\$	600	
BOD Cup Support Travel	\$	3,900	(9)
Carolinas Cup Subsidy	\$	-	

Total Tournaments Expense **\$ 53,700**

And replace it with the following:

Tournaments

Carolinas Cup	\$	37,500	
Celebrate the Ta Ta's	\$	4,500	
National Cup (Region 3)	\$	8,000	(8)
National Cup R3 Referee Subsidy	\$	600	
BOD Cup Support Travel	\$	3,900	(9)
Carolinas Cup Subsidy	\$	-	

Total Tournaments Expense **\$ 54,500**

Also strike the text of Footnote (8) and replace it with the following text:

(8) *Travel subsidy and entry fee (\$1,000 travel subsidy for Champions (5 divisions- Men's Amateur x 2, Men's Over 30, Men's Over 40, and Women's Amateur) and \$500 travel subsidy for Runner-Ups (3 divisions – Men's Over 30, Men's Over 40, and Women's Amateur), plus \$300 entry fee for 5 champions).*

2022 NCASA Budget as Amended is found at the end of this document.

**Old & New Business (discussions)**

- (Old) AGM – Workshops**
- Safe Sport – February 1
  - Sportsmanship – March 1
  - Minimizing Risk – April 5
  - Referees – May 3
  - League Marketing – September
  - Registrar workshop – October

Would like to hold these workshops during the week. Each workshop will be an hour to an hour and a half. Will be seeking input from membership at the AGM. Participating in the Safe Sport workshop should be mandatory for all league leadership. Communications through social media should happen before and after each workshop.

**(Old) Elections/Nominations**

- VP Men's Competition does not have a nomination
- Treasurer is contested, incumbent Charles Gomes and Bob Kepner
- All other positions, the incumbent is running

**(New) Awards** All awards were discussed thoroughly, NCASA has some excellent recipients.

**Takeaways/To Do Item Wrap-up – none**

**Thoughts & Visions**

**For the Good of the Game / Announcements**

**Adjournment – 9:36 pm**

2021 NCASA REGISTRATION REPORT															2020 Player Registrations					
2021 Player Registrations												Projections			2020 Player Registrations					
	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec	2021 TOTAL	2021 PROJ	% of Proj.	# Spring Players 3/16/20	# Fall New Players	TOTAL Players 2020		
ABASA			274	429	26	5	350	30		121	177	17	4	1433			932	0	932	
AC Sandhills																	29	2	31	
Catawba	22	3	9	13	4	44		1	50					146			41	20	61	
Charlotte Independence					10	128	2	249	90	6				485						
CPSL	97	360	27	13	4		15	38	85	18	4			661			511	103	614	
First Flight League		71	241	35	31	28	22	26	16	14				484			0	0	0	
Metrolina			423	17	8	1	4	69	200	5				727			608	80	688	
NCASA Annual Pass					7	26	2	12			1			48			5	2	7	
Pitt Greenville			35	53	3	22		24	28	17				182			135	-1	134	
Premier Adult								104	26					130			106	12	118	
Seashore Soccer League			10	34	13	1	1	5	7	2				73			0	0	0	
Swansboro			112	49	22	7	3	101	12	5	1			312			199	79	278	
TASL	899	185	98	56	445	230	631	236	95	51				2926			2041	372	2413	
Wilmington	142	138	35	89	115	26	47	99	15	6				712			477	-3	474	
Winston Salem		63	49	7	1			35	33	4	8	1		201			199	19	218	
<b>TOTAL PLAYERS</b>	<b>1160</b>	<b>1094</b>	<b>1468</b>	<b>392</b>	<b>668</b>	<b>863</b>	<b>757</b>	<b>999</b>	<b>778</b>	<b>305</b>	<b>31</b>	<b>5</b>	<b>8520</b>	<b>5500</b>	<b>155%</b>	<b>5283</b>	<b>685</b>	<b>5968</b>		
<b>Tournament Only Passes</b>													<b>Temporary Passes</b>			<b>27</b>				
Beer City Cup	879																			
Carolinas Cup Charleston	24																			
Carolinas Cup WS	401																			
Celebrate the Tatas	47																			
Queen City Cup	175																			
USASA Adult Soccer Fest	1																			
<b>TOTAL</b>	<b>1527</b>													<b>TOTAL # PLAYERS = 10,074</b>						

2022 NCASA Budget as Amended:

## NORTH CAROLINA ADULT SOCCER ASSOCIATION

### 2022 Proposed Budget

(Jan 2022 - Dec 2022)

Proposed Budget 2022

# Regular Player Registrations	8,500	(1)
# Single Event Registrations	1,000	

#### INCOME

Interest	\$	250	
League Income			
Player Registration	\$	255,000	
Single Event Registration	\$	15,000	
Total League Income	\$	<b>270,000</b>	
Tournaments			
Hosting fees	\$	75	
Carolinas Cup	\$	37,500	(2)
Celebrate The Ta Ta's	\$	4,500	
Total Tournaments Income	\$	<b>42,075</b>	
International Games		Not budgeted	
League Affiliation Fees	\$	<b>700</b>	(3)
Other Income			
Grants		Not budgeted	
Misc. Income (Donation, Merch. Sales, etc.)		Not budgeted	
<u>Total Other Income</u>			
<b>TOTAL INCOME</b>	<b>\$</b>	<b>313,025</b>	

## EXPENSES

Registration Fees		
Player Registration	\$	119,000
Single Event Registration	\$	
Total Registration Fees	\$	<b>125,000</b>
USASA Affiliation Fees	\$	<b>100</b>
Contract Services		
CPA Expense	\$	6,000
Outside Contract	\$	1,000
Website Hosting Services	\$	
Total Contract Services Fees	\$	<b>7,750</b>
Operations		
Rent (\$200/month)	\$	2,400
Bank Fees - Arbiter	\$	150
Postage, Mailing Services	\$	150
Supplies & Copies	\$	500
Telephone & Telecommunications	\$	1,300
Technology & Equipment	\$	
Total Operations Expenses	\$	<b>6,300</b>
On-Line Transaction Expenses		
Merchant Discount Online Fees	\$	
Total On-Line transaction Expenses	\$	<b>1,238</b>
Payroll & Benefits		
Salary & Wages	\$	71,019
Payroll Tax Expense	\$	5,302
Medical Ins and HSA	\$	5,554
6% Benefit	\$	
Total Payroll & Benefit Expense	\$	<b>86,136</b>
Travel and Meetings		
NCASA AGM	\$	250
Executive Comm & Conf Call	\$	150
Regional/National Meeting	\$	7,200
Travel (BOD Non meeting)	\$	500
D&A	\$	
Total Travel and Meeting Expense	\$	<b>8,100</b>

Tournaments

Carolinas Cup	\$	37,500	
Celebrate the Ta Ta's	\$	4,500	
National Cup (Region 3)	\$	8,000	(8)
National Cup R3 Referee Subsidy	\$	600	
BOD Cup Support Travel	\$	3,900	(9)
Carolinas Cup Subsidy	\$	-	
<b>Total Tournaments Expense</b>	<b>\$</b>	<b>54,500</b>	

Other Expenses

NC Soccer Hall of Fame	\$	1,200	
Depreciation	\$	400	
Interest and Other Expenses	\$	-	
Website Expense	\$	-	
Marketing/ Outreach	\$	7,000	(10)
Misc Reg. and Acct. Exp	\$	-	
State & League D&O Policies	\$	7,560	(11)
<b>Total Other Expenses</b>	<b>\$</b>	<b>16,160</b>	

---

<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>305,284</b>
-----------------------	-----------	----------------

---

Reserve Advance

---

<b>SURPLUS/DEFICIT</b>	<b>\$</b>	<b>7,741</b>
------------------------	-----------	--------------

---

*Estimated registration based on 2021*

*Carolinas Cup (\$750/ team for 50 teams) and Celebrate the Ta Tas (\$450/team for 10 teams)*

*14 leagues at \$50/league*

*Budget includes a 3% increase in payroll*

*NCASA AGM - Virtual*

*Zoom subscription*

*Estimated cost for 3 BOD for each meetings for National and Regional at \$1,400 and \$1,000 per person respectively*

*Travel subsidy and entry fee (\$1,000 travel subsidy for Champions (5 divisions- Men's Amateur x 2, Men's Over 30, Men's Over 40,*

*and Women's Amateur) and \$500 travel subsidy for Runner-Ups (3 divisions – Men's Over 30, Men's Over 40, and Women's Amateur), plus \$300 entry fee for 5 champions).*

*Charleston Cup (\$1,200), Beer City Cup (\$1,200) and Region III (\$1,500)*

*Constant Contact (\$,1500), Other (\$500) and New Initiative Marketing (\$5,000)*

*Estimated cost of D&O for all leagues*